

Job Description – Associate/Analyst

About us

Founded in 2001, Expand Research is a specialist firm that provides unique business intelligence and decision support data analysis via benchmarking and market research across the global financial services industry. The majority of Expand's activities are focused on strategic cost and human resourcing benchmarking across a variety of financial services sectors.

Expand Research is a wholly-owned subsidiary of the Boston Consulting Group, and is headquartered in London with offices in Singapore and New York. Our team has a friendly, small company feel with regular social events (including virtual ones!) and a highly collaborative, professional, supportive and entrepreneurial working culture.

Go to www.expandresearch.com and explore our product offerings to learn more about our services.

Job description

Associates/Analysts support the Delivery team with data analysis of specific projects for clients in the financial services industry with a focus across Asset & Wealth Management, Corporate and Investment Banking, Commercial Banking or Retail Banking. The role involves working on large data sets, including handling and examining data and specifications in a benchmarking context, and using these to provide insights to clients to help improve their efficiency and business performance.

Associates/Analysts are encouraged to take responsibility for their own deliverables ranging from periodic benchmarking activities to bespoke client projects and industry roundtables. Additionally, they may assist with the management of individual client accounts and be involved in the development of internal initiatives such as knowledge sharing groups, process improvements or organising social activities.

While oversight is provided by senior team members, Expand's culture puts emphasis on personal ownership from the very start of your career. Associates/Analysts play an active role in all aspects of the delivery lifecycle, from sales through to initial data collection, thorough analysis, visualization and communication of the findings to the client. In addition to allowing you to see the results of your work, this provides a great deal of diversity on the job and enables you to develop broad business skills and knowledge. As you progress you will have an increasing level of direct client exposure, which in many cases reaches C-level executives.

We are looking for proactive, curious and diligent individuals: analytical and articulate problem solvers who, with clear instruction, will play a large part in the delivery process. The role involves learning and increasing business knowledge and technical skills quickly, with the resulting opportunity to progress internally and take on more responsibility as your knowledge grows.

Job requirements

Basic job requirements

- Bachelor's degree, preferably in a quantitative or science subject, with a 2:1 (+3.2 GPA) or higher or corresponding equivalent
- Interest in the financial services industry
- Relevant work experience/internship in financial services, consultancy, research or analytical work is preferred

Key competencies

- Excellent analytical abilities, including the interpretation of large data sets and deciphering the findings into clear messages and visuals
- Effective written and verbal communication with internal and external stakeholders
- Strong attention to detail, with an efficient and thorough approach

- The ability to develop an understanding of individual client needs and industry trends
- A proactive and entrepreneurial mind-set
- A strong work ethic and service mentality with the ability to manage multiple tasks and stakeholder relationships in parallel
- Collaborative, dependable team player with the ability to work independently and take initiative as you build trust
- Strong MS Excel skills are preferred, and experience using SQL and VBA is an advantage but not required

Apply now

Please email your CV and covering letter, including why you are interested in this role and consider yourself to be a good fit for it, to careers@expandresearch.com quoting reference **UKAAWS**.

Please also include your current and desired salary and confirmation that you are permitted to work in the UK, along with your notice period/available start date. Our office is currently closed during the COVID-19 pandemic, so you would initially be working from home and employment would be subject to you having an appropriate home-working setup (desk, chair, internet connection, quiet working space).

***Applications without a covering letter will not be considered.
Only candidates that are already authorised to work in the UK will be considered.***

By submitting your personal information, which could include a job application, you give Expand and BCG permission to process, screen and store it for the purposes of the recruitment process. We may share this personal information with a third party IT provider which hosts our recruitment platform and with third party assessment providers who assesses your qualifications as part of the recruitment process. Your personal information will not be shared with any other parties except as set out herein. For additional information, please review our [privacy policy](#) which we will update from time to time. You give Expand and BCG permission to retain your application and contact details to verify whether you have previously applied and so that we may notify you of further opportunities.